

Savola Group Earning Presentation | Q2 2026

Aug 2026



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Savola Group Q2 Highlights

Savola Group – H1 2026 Operational Performance at a Glance – Foods Led Profitability

Group Revenue

13,588

+3.9% yoy

Food Processing

Foods processing

Revenue	GP margin	EBIT margin	EBITDA margin
6,936mn	14.1%	8.2%	9.5%
+7.5% yoy			

EBITDA	Net Income Recurring	Ni YoY
658	419	+27.6%

Group Gross Profit

2,625

Margin 19.3% +2.2% yoy

Retail

Panda Retail Co.

Revenue	GP margin	EBIT margin	EBITDA margin
5,902mn	23.2%	1.9%	8.9%
+0.9% yoy			

EBITDA	Net Income Recurring	Ni YoY
524	46	-5.3%

Group EBITDA

1,316

Margin 9.7% +11.6% yoy

Frozen Food

Al Kabeer

Revenue	GP margin	EBIT margin	EBITDA margin
411mn	35.8%	10.8%	13.7%
-1.4% yoy			

EBITDA	Net income	Ni YoY
56	36	19.9%

Recurring Net Income

372

Margin 2.7%; +40.0%

Food Services

Herfy (controlled, 49%)

Revenue	GP margin	EBIT margin	EBITDA margin
516mn	28.6%	2.9%	18.7%
-6.8% yoy			

EBITDA	Net income	Ni YoY
96	(1)	NM

Foods-led profitability

- Overall, **Foods Processing** segment reported recurring net income of SAR 419mn (+28% YoY) with strong momentum continuing into Q2, where earnings grew by 47% YoY driven by
 - Edible Oils: Continued performance** supported by strong volume growth across all markets.
 - Pasta** delivered strong performance, supported by higher volumes and pricing.
 - Sugar** outperformed, led by growth in volumes and better margins
- Frozen Food** revenue was marginally lower YoY, as stronger Q2 performance partially offset the softer Q1 results. Net income improved, supported by a stronger, higher-margin product mix

Non-Managed Investments

- Herfy's** revenue declined 7% YoY to SAR 516mn, while gross margin improved to 29% in H1 2026 compared 25% in H1 2025.
- Share of profit improved to SAR 34mn in H1 2026** as compared to SAR 18mn in the same period last year due to increase in profitability of Kinan

Resilient (Panda) Performance

- Panda revenue increased by 2.4% in Q2** offsetting the softer Q1 results on the back of market share gains and growth in E-commerce channel
- EBITDA grew by over 4.5% in H1 2026** due to operational improvements
- Recurring net income remained stable at SAR 46mn in H1 2026**, as improved operating performance and cost discipline offset the impact of margin pressure, higher operating expenses, and increased depreciation associated with new store openings

Operating Environment

- Despite supply-chain disruptions, timely sourcing and commercial actions supported a stronger-than-expected Q2 performance. Some replacement-cost pressure is expected to continue through Q3 and Q4, but remains manageable within the Group's ongoing pricing, procurement and cost-efficiency measures.

Note: Food Processing net income reached SAR 419 mn, excluding the SAR 44 mn gain from the Sudan disposal (including minority share), SAR 109 mn of unallocated costs, and SAR 40 mn attributable to minority interests and eliminations; reported net income is SAR 313 mn

Savola Group – Net Income Analysis: Recurring net income up 40% to SAR 372mn in H1 and 65% to SAR 129mn in Q2 — growth driven entirely by underlying food led performance

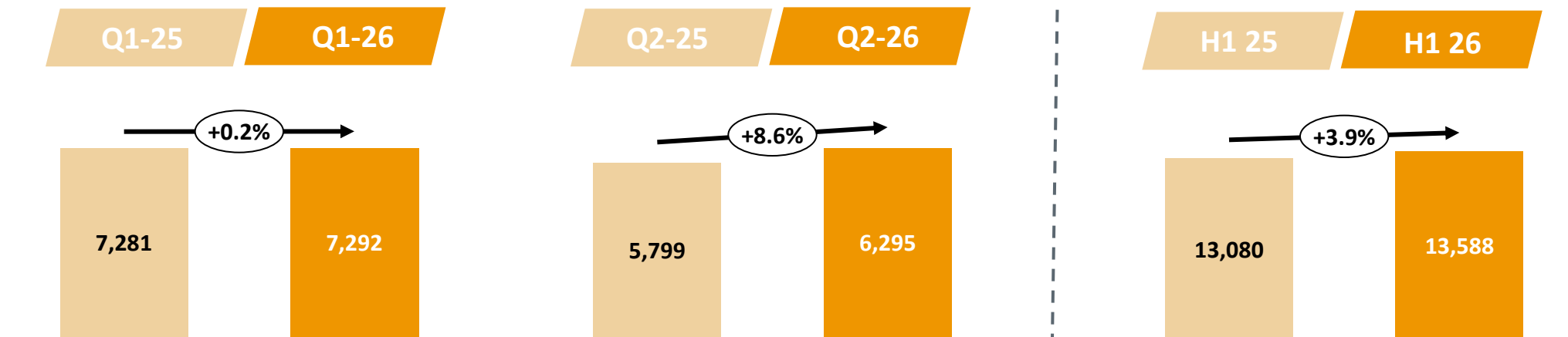
Details	<u>Q2 2026</u>	<u>Q2 2025</u>	<u>Variance</u>	<u>H1 2026</u>	<u>H1 2025</u>	<u>Variance</u>
Reported Net Income	117	106	11	401	295	106
Impact of discontinued operations ¹	-	19	(19)	(42)	18	(60)
Write-off of certain Intangibles - Panda	13	-	13	13	-	13
Reversal of accruals no longer required	-	(53)	53	-	(53)	53
Loss on derecognition of non-current assets	-	6	(6)	-	6	(6)
Recurring Net Income	129	78	52	372	266	106

Note 1): Includes the impact of disposal of Sudan Operations: SAR 42 mn in H1 2026 ; In H1 2025 impact is from the Sudan and Turkiye operations 2) All the figures are net of minority interest

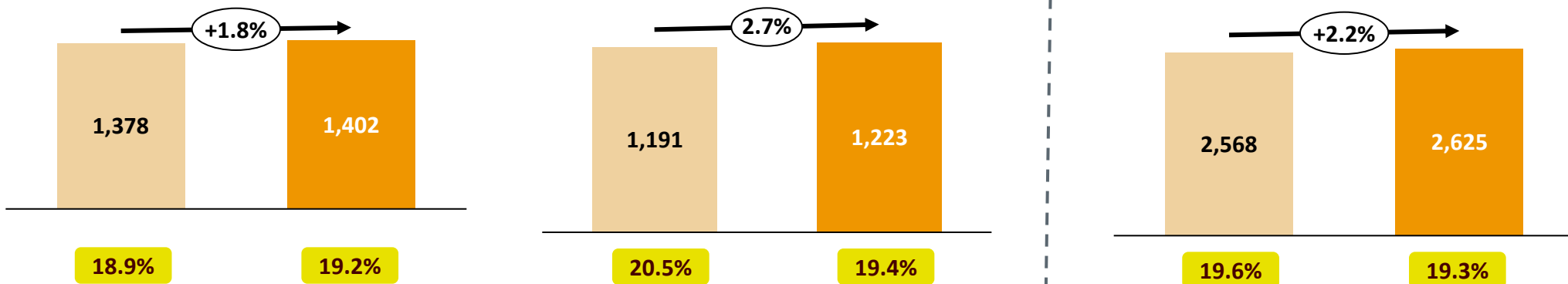
Savola Group – H1 2026 Performance Highlights

SAR in mn

Revenue



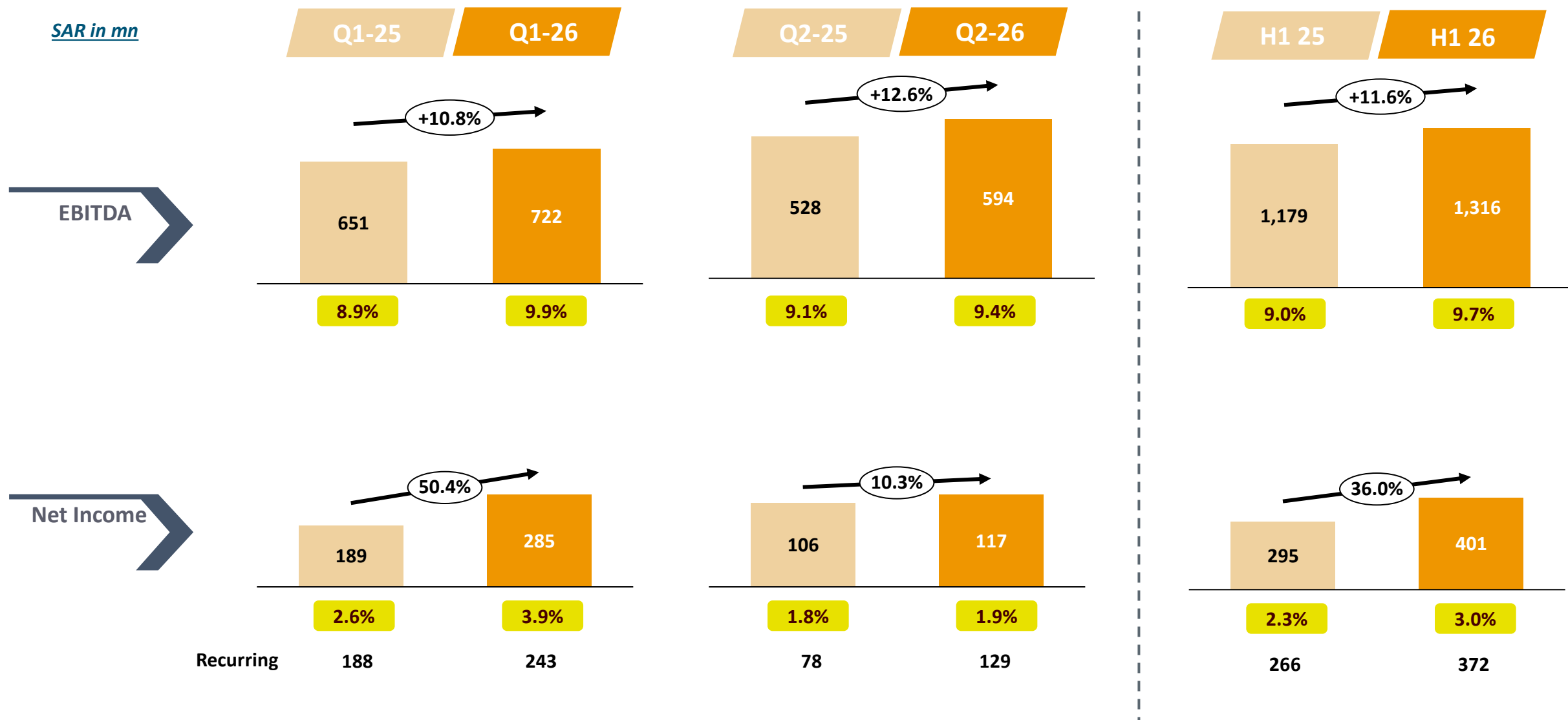
Gross Profit



Note: numbers are rounded

Savola Group – H1 2026 Performance Highlights

SAR in mn



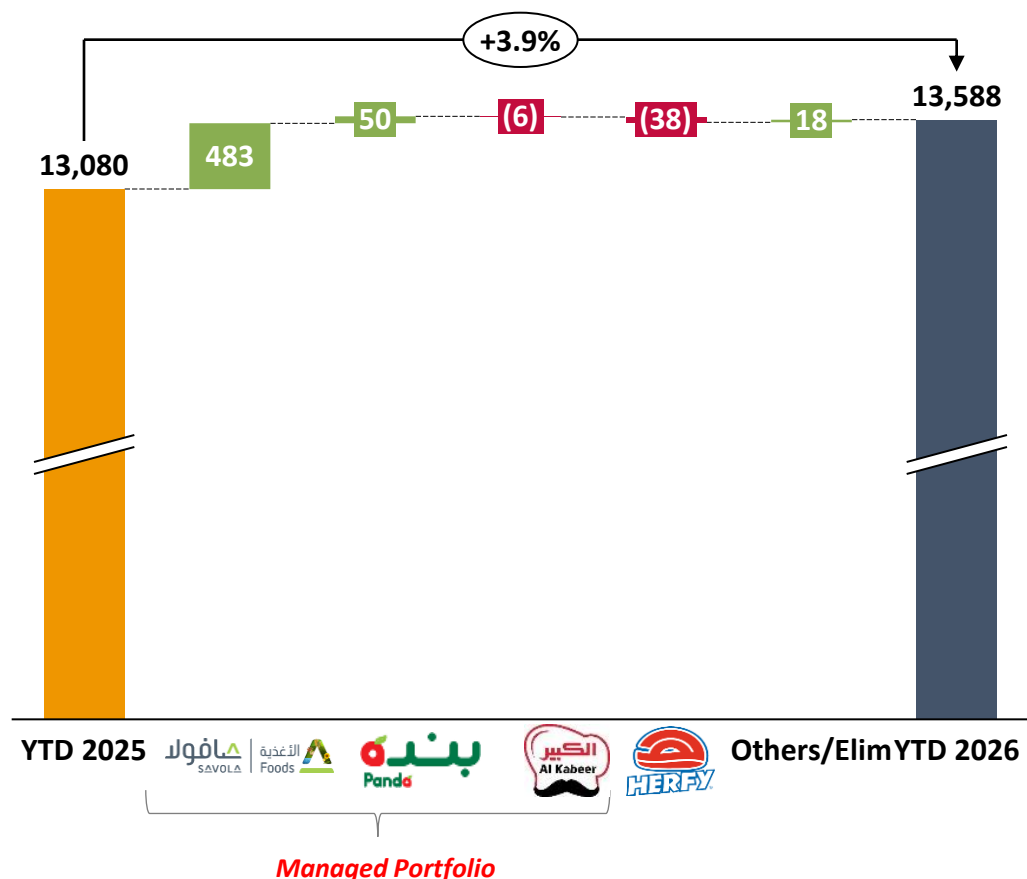
Note :Certain comparative amounts have been reclassified to conform with current year presentation 2) Please refer to slide #5 for one-off items

Note: numbers are rounded

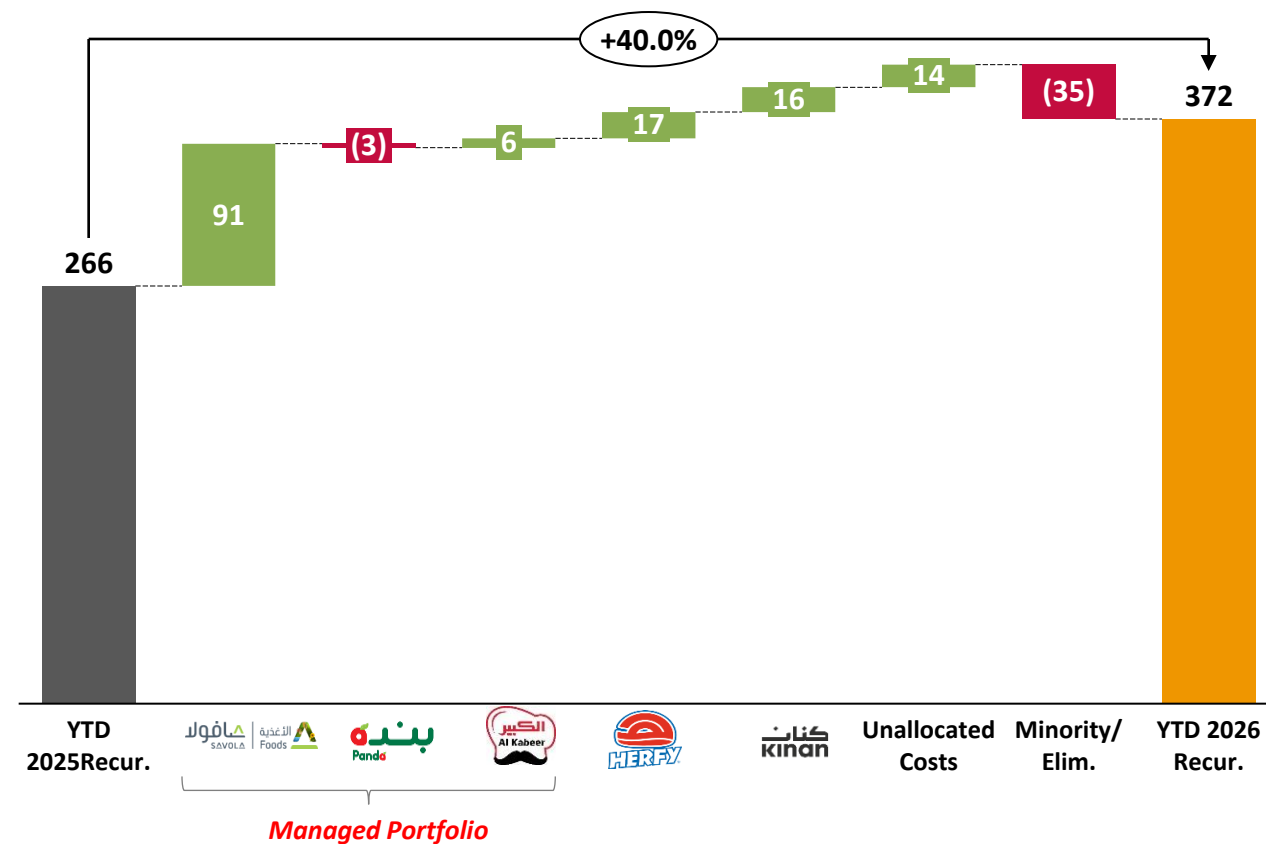
Savola Group – H1 2026 Revenue & Recurring Net Profit Bridge By Business

SAR in millions

Revenue Bridge by Business



Net Profit Bridge by Business



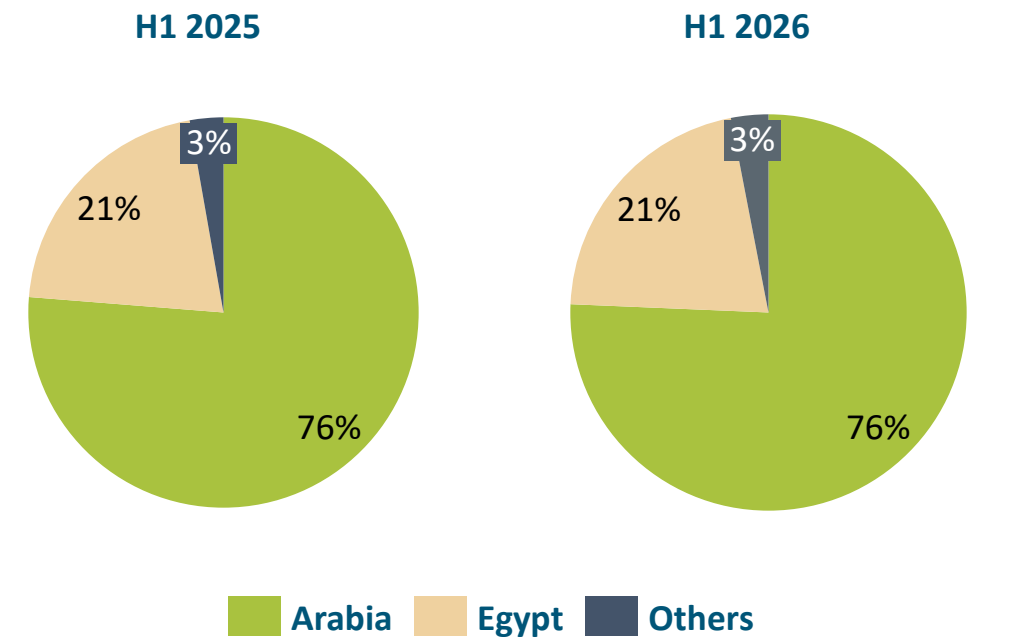
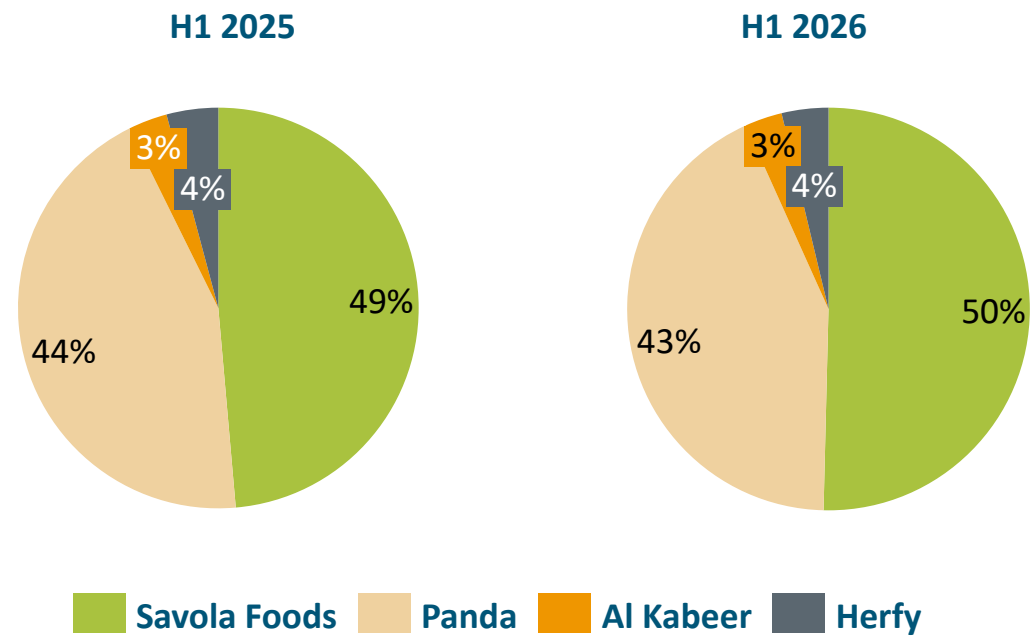
Note: numbers are rounded



Savola Group – Revenue Mix

Revenue by Business^{1,3}

Revenue by Geography³



Note 1) Revenue by business % is based on net revenue before eliminations
2) Numbers are adjusted for discontinued operations
3) Certain comparative amounts have been reclassified to conform with current year presentation

Note: numbers are rounded

Savola Group – Stronger Balance Sheet — Disciplined Leverage

The Group continued to execute a disciplined, investment-led growth strategy while maintaining balance sheet strength and liquidity position—positioning the business for sustainable growth with enhanced financial resilience

CAPEX (H1 2026)

SAR 385m

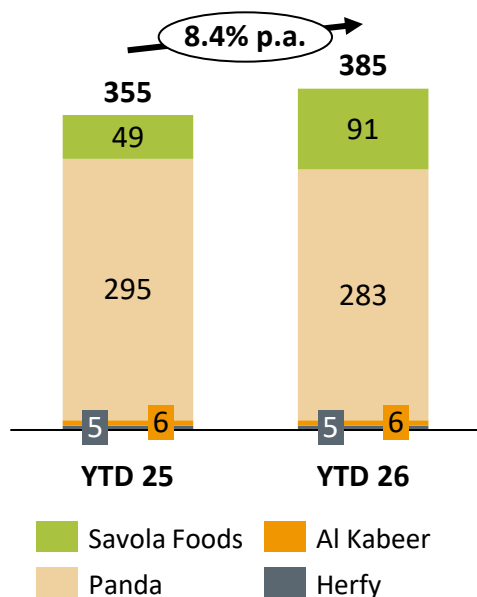
Net Debt (H1 26)⁴

SAR 851

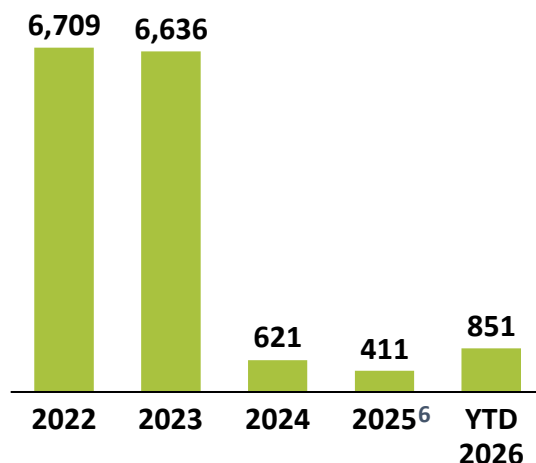
Gearing Ratio (H1 26⁷)

0.3

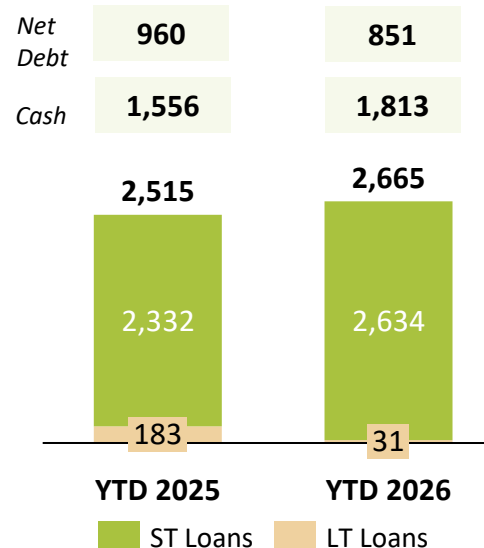
CAPEX



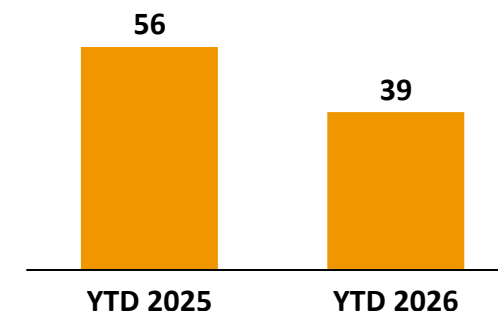
Net Debt Trend



Net Debt- H1 2026⁶



Net Financing Costs⁶



Note: 1) Net debt excludes lease liabilities (detailed below in #5); 2) Certain comparative amounts have been reclassified to conform with current year presentation

3) LT loans includes current portion of LT loan; 4) Includes Foods processing net debt of SAR 1.3 bn; Panda net debt of SAR 39 mn; Herfy net cash of SAR 28 mn and Al Kabeer net debt SAR 58mn and investment in Government Sukuk of SAR 528mn

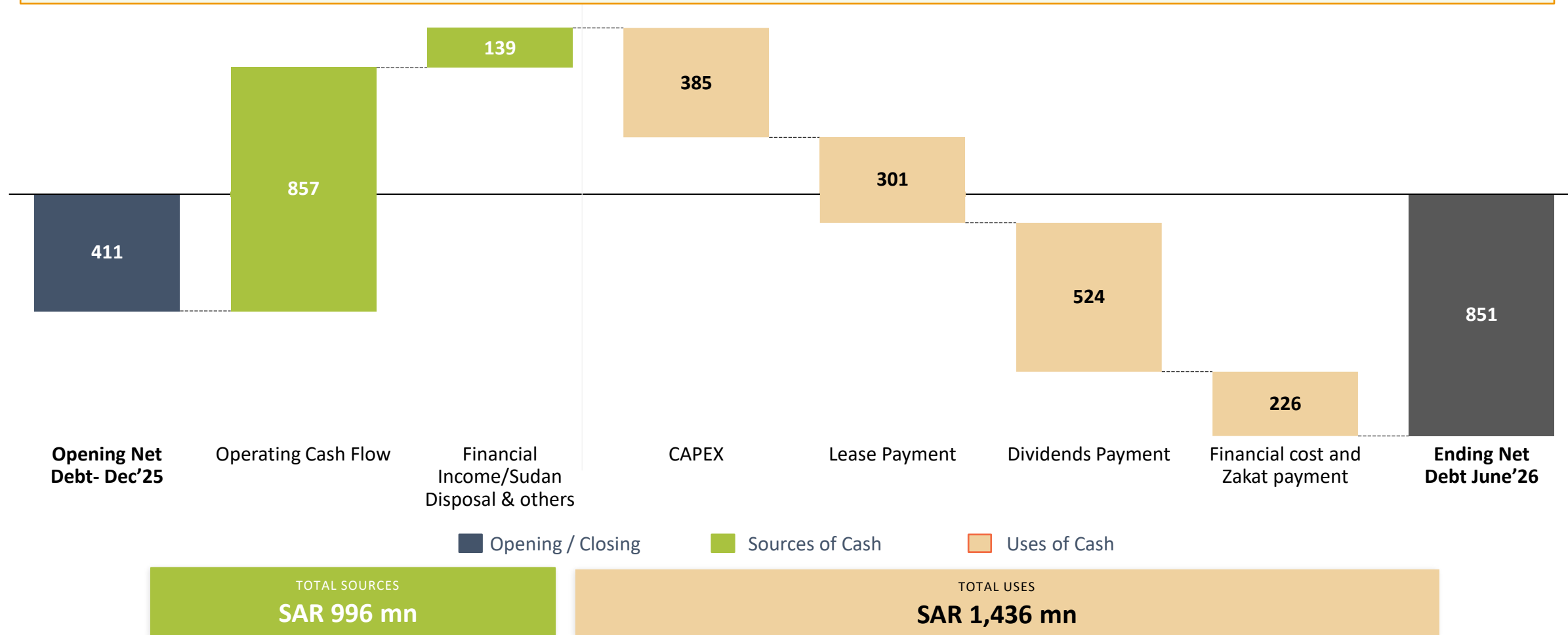
5) Lease liabilities of Foods processing: SAR 249mn; Panda: SAR 2.9 bn; Herfy: SAR 420 mn, Al Kabeer: SAR 58mn and Others: 64 mn 6) Above numbers exclude discontinued operations

7) Gearing Ratio: Debt/(Debt+Equity)

Note: numbers are rounded

Savola Group – H1 2026 Capital Deployment – Sources & Uses of Cash

Healthy cash generation underpinned shareholder returns through dividend distribution while maintaining financial flexibility

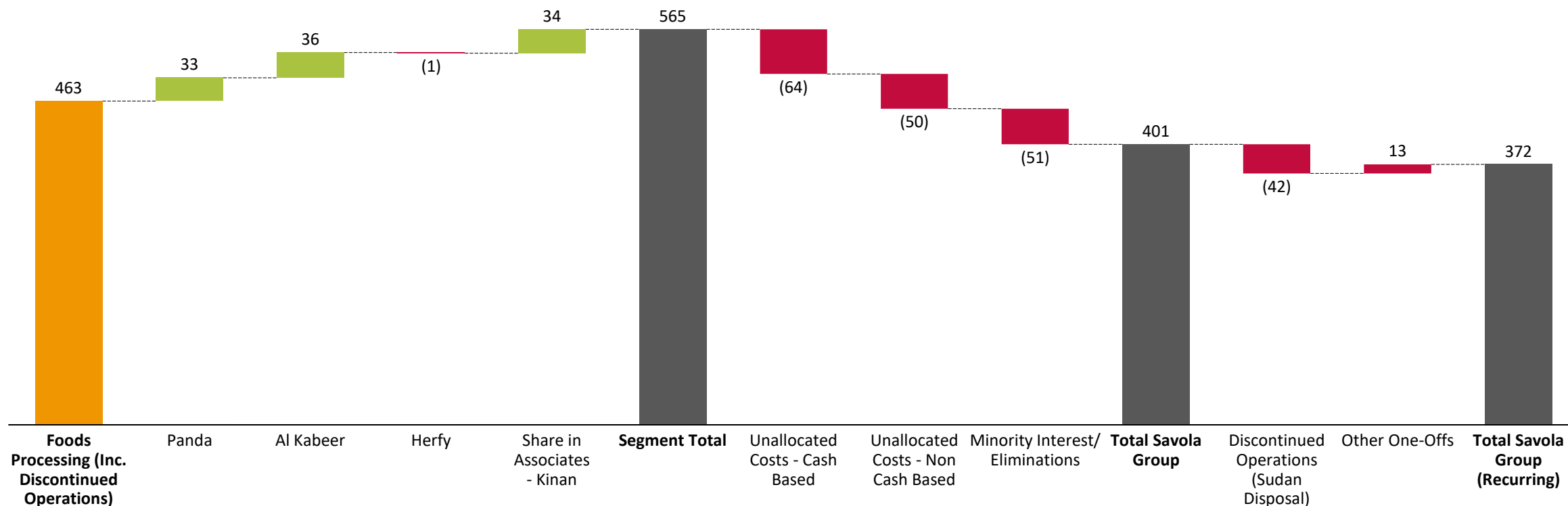


Note: Operating Cash Flow includes the impact of financial charges on lease liabilities

Note: numbers are rounded

Net Income Bridge – H1 2026

Net Income Reconciliation (SAR mn)



Notes 1) Unallocated cost is comprised of Arabia: SAR 74mn and Egypt: SAR 39mn 2) Foods processing reported net income of SAR 313mn (post unallocated costs and minority interest), while Al Kabeer delivered SAR 36mn after unallocated costs

Note: numbers are rounded



الأغذية
Foods



Foods Processing

Foods Processing – H1 2026 Performance - Strong Delivery Across Core Categories

Foods Processing posted solid performance on the back of record volumes , offsetting the impact of lower average selling prices linked to softer global sugar and edible oil benchmarks

Net Income

SAR 419m¹ ↑
+27.6% YoY

Oil Volume

+16.1% ↑
YoY

Sugar Volume

+7.2% ↑
YoY

Pasta Volume

+3.1% ↑
YoY

Oils (Arabia, Egypt & Algeria)

- **Arabia** delivered a strong H1 2026 performance, driven by robust B2B growth, effective B2C pricing initiatives, and higher exports while maintaining the availability of the products.
- **Egypt** also delivered resilient performance on the back of volumes growth across all the channels
- **Algeria** continued to outperform on the back of record volumes and better pricing strategies

Sugar (Arabia & Egypt)

- Arabia performance improved by better margins and favorable market dynamics
- Egypt performance improved on the back of supply resilience in local market

Pasta and Bayara

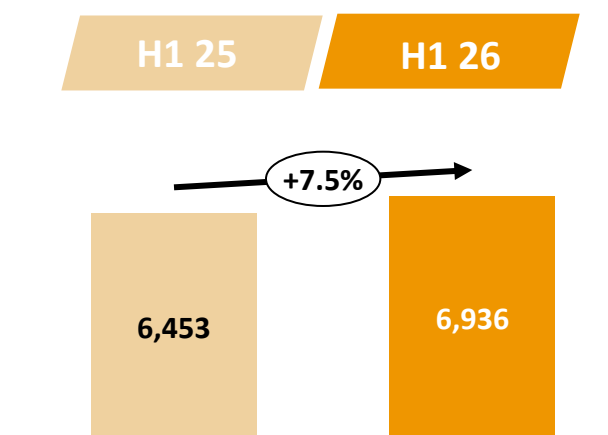
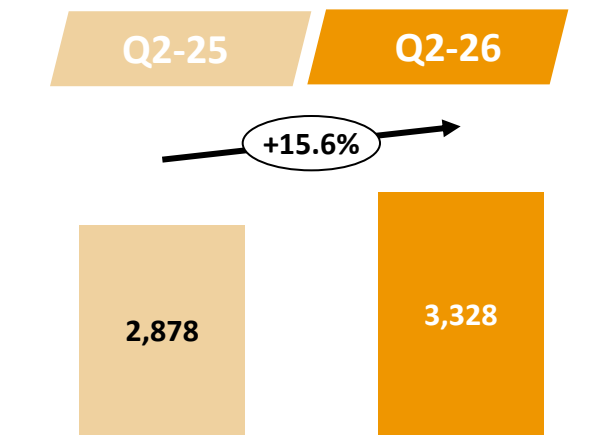
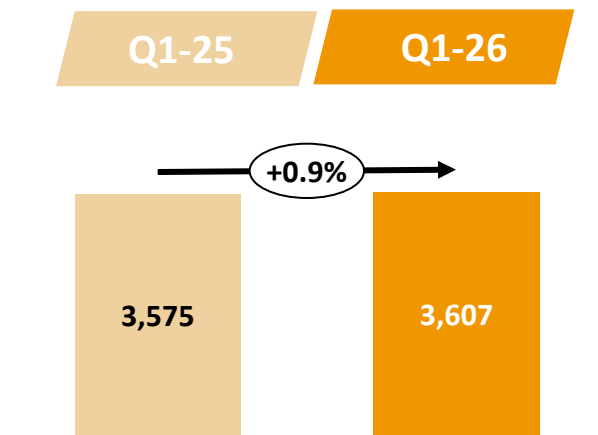
- Pasta continued its growth momentum, driven by increase in volumes and better margins supported by lower wheat and packaging costs and optimized trade spend
- Bayara UAE delivered resilient performance, supported by margin improvement driven by a favorable mix partially offset by the decline in foods services channel due to regional conflict
- Bayara KSA continued its journey to improve its profitability

Note 1) Food Processing net income reached SAR 419 mn, excluding the SAR 44 mn gain from the Sudan disposal (including minority share), SAR 109 mn of unallocated costs, and SAR 40 mn attributable to minority interests and others; reported net income was SAR 313 mn

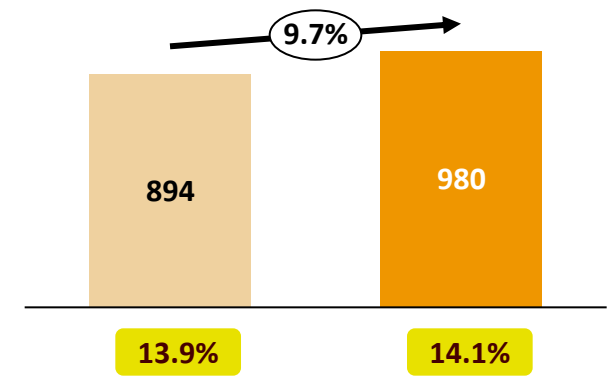
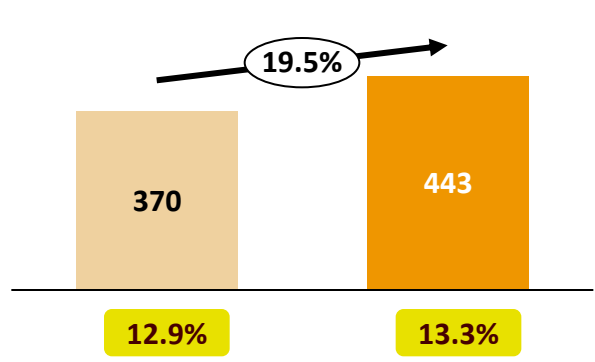
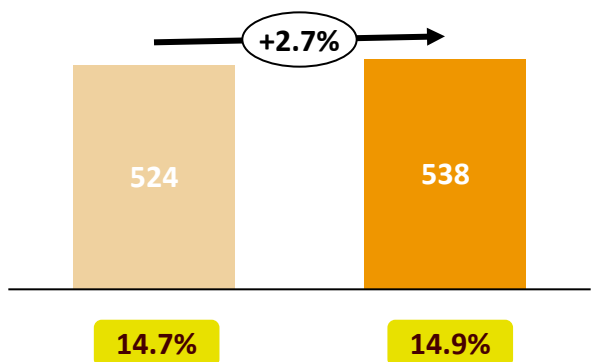
Foods Processing – H1 2026 Performance Highlights

SAR in mn

Revenue



Gross Profit

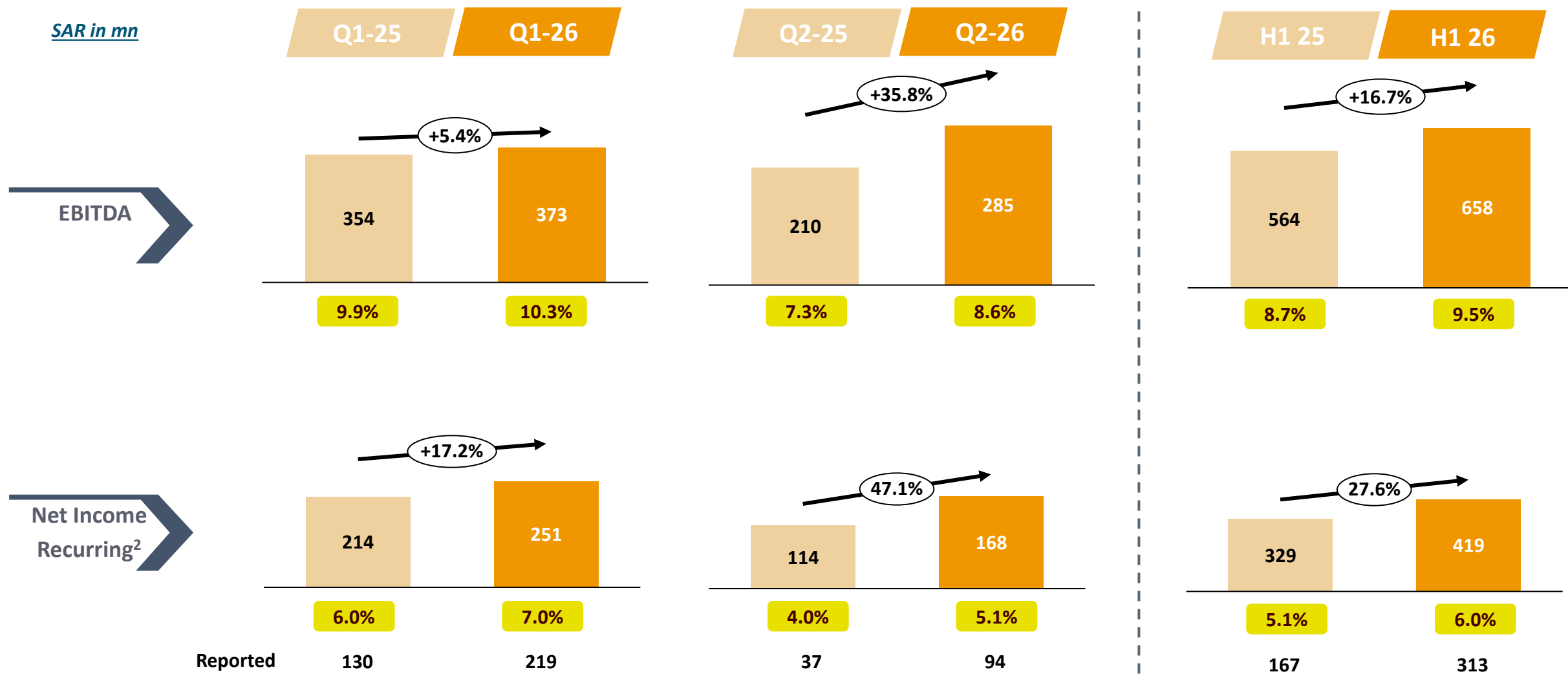


Note :Certain comparative amounts have been reclassified to conform with current year presentation

Note: numbers are rounded

Foods Processing– H1 2026 Performance Highlights

SAR in mn



Note: Certain comparative amounts have been reclassified to conform with current year presentation 2) Recurring Net income excludes unallocated costs, minority interests and eliminations and impact of discontinued operations

Note: numbers are rounded



Foods Processing : Volume Growth Reaffirms Business Momentum

Revenue bridge

(SAR Mn)



Variance by major category

Price vs Volume contribution to revenue change (SAR Mn)

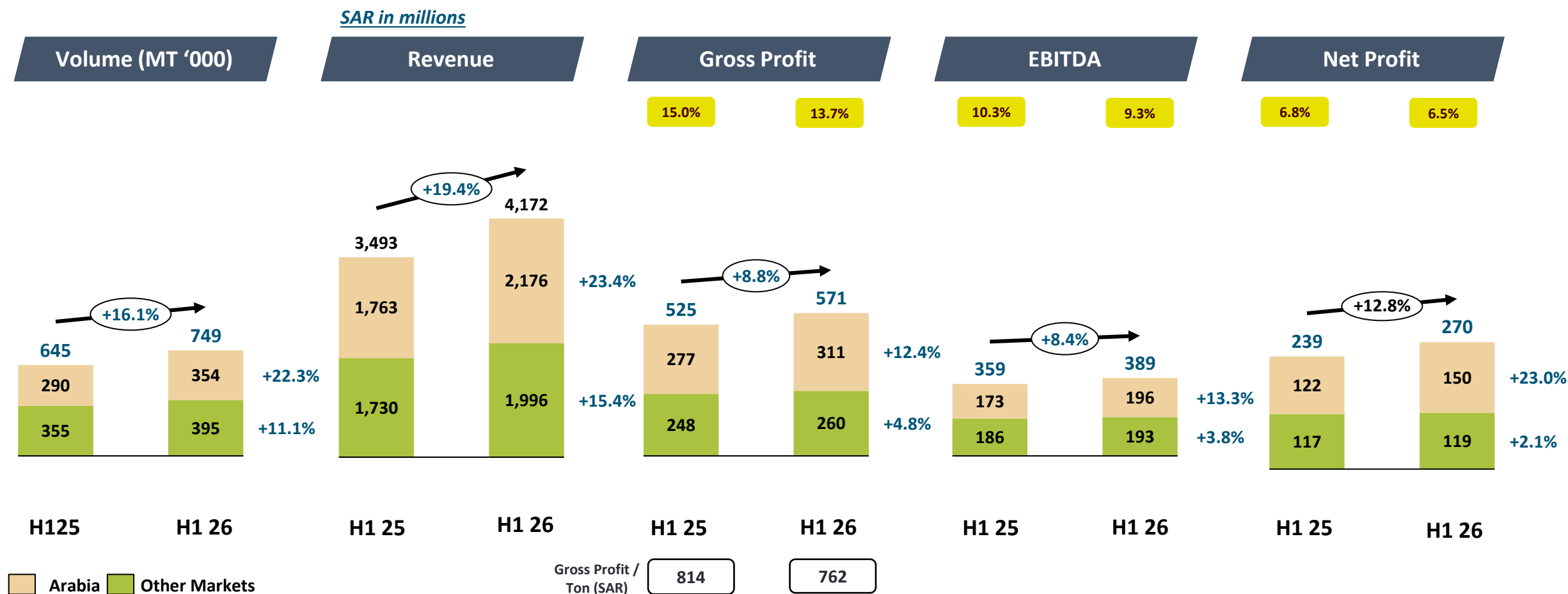


Volume +757 Underlying demand strength — the operating story is healthy.

Price -275 Driven by global commodity cycles.

Net +483 Topline grew despite pricing pressure — quality of growth matters.

Foods Processing – Oil Segment Analysis



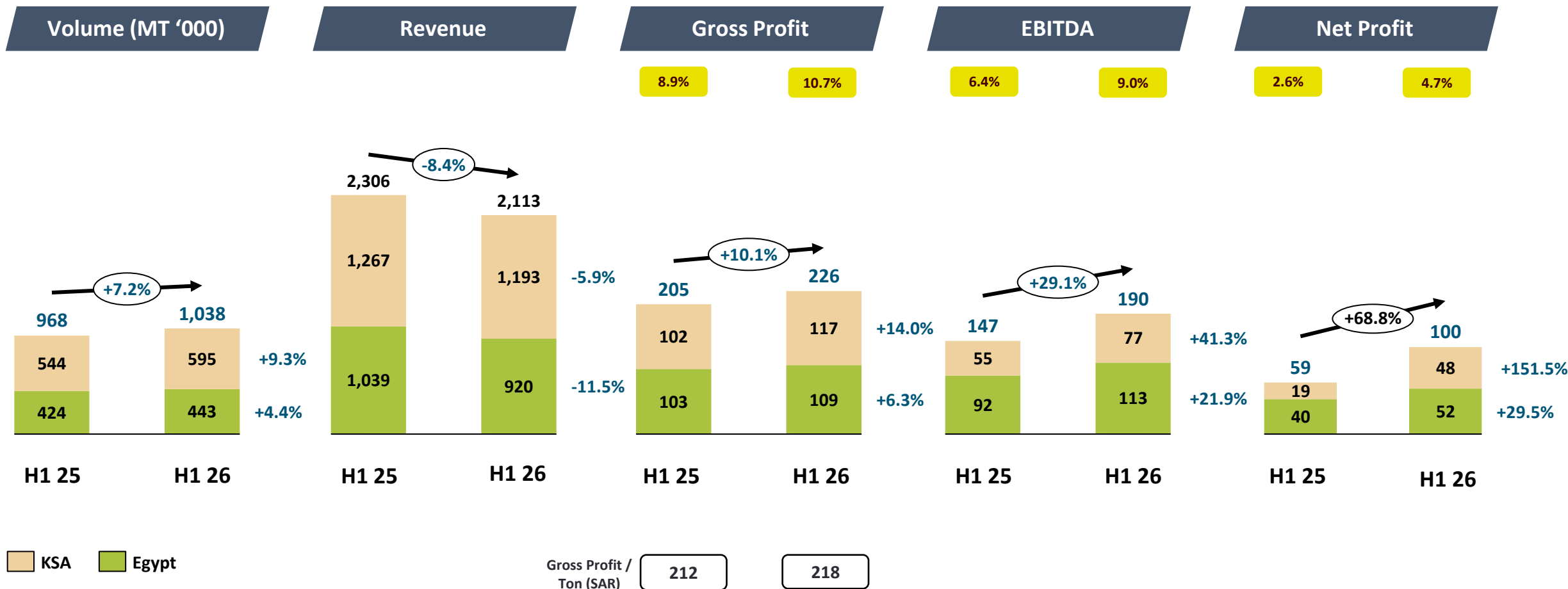
Note:

- 1) Certain comparative amounts have been reclassified to conform with current year presentation
- 2) Arabia represents GCC and Levant
- 3 All % above refer to growth numbers
- 4) All figures exclude discontinued operations
- 5) Arabia includes oil & fats businesses

Note: numbers are rounded

Foods Processing – Sugar Segment Analysis

SAR in millions

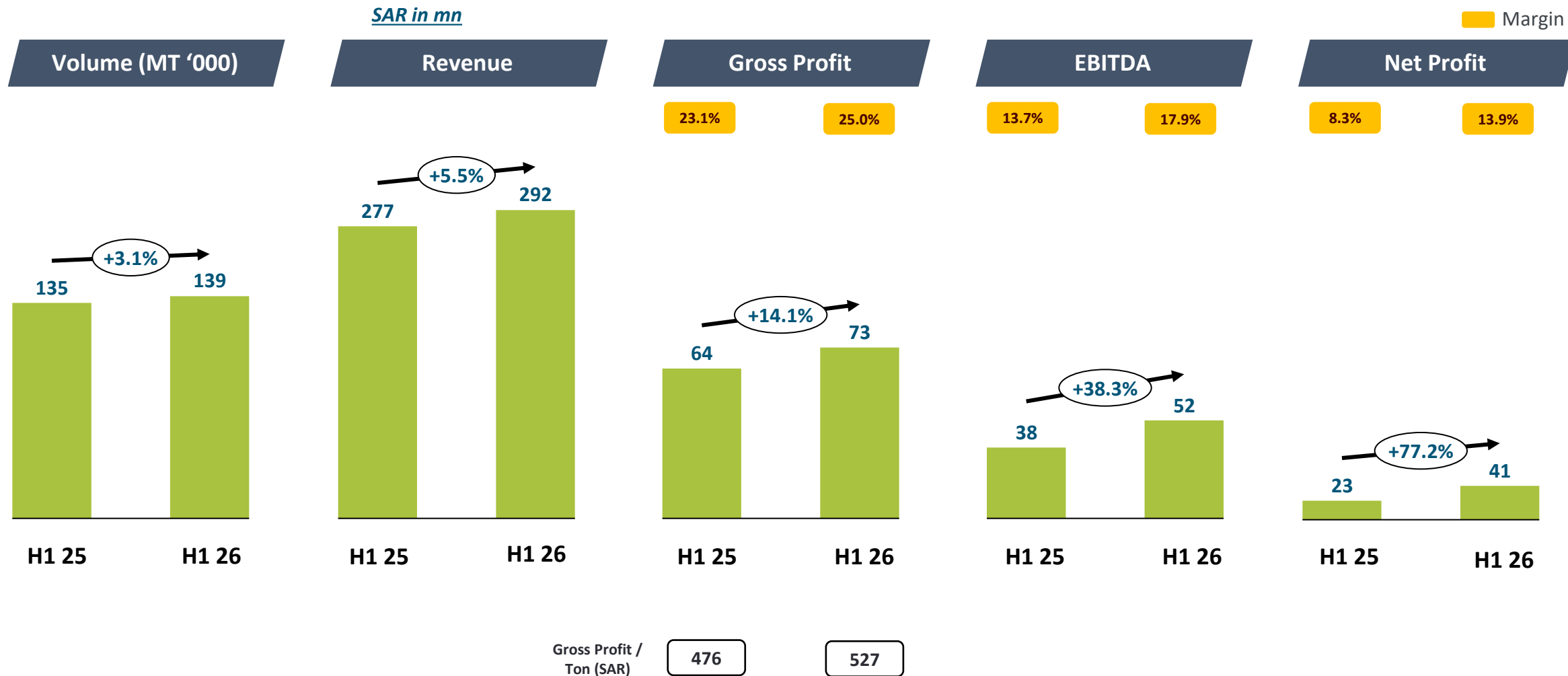


Note:

- 1) Certain comparative amounts have been reclassified to conform with current year presentation
- 2) All % above refer to growth numbers

Note: numbers are rounded

> Foods Processing – Pasta Segment Analysis

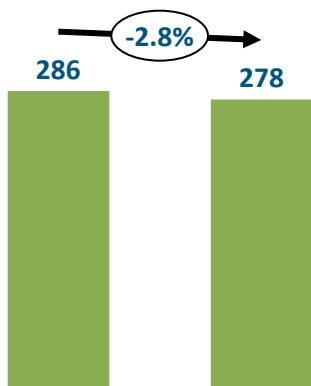


Note: numbers are rounded

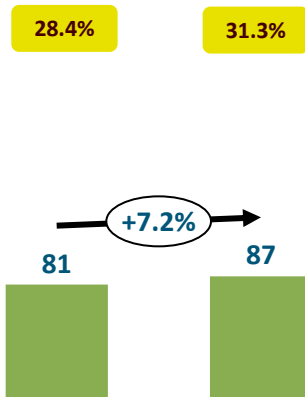
Foods Processing – Nuts, Spices And Pulses Segment Analysis

SAR in millions

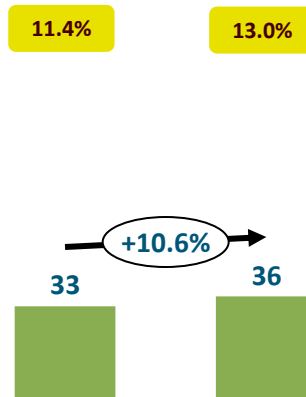
Revenues



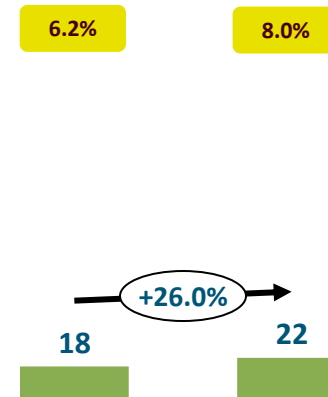
Gross Profit



EBITDA



Net Profit



Margin

28.4%

31.3%

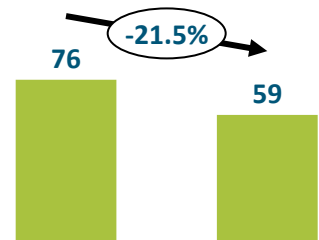
11.4%

13.0%

6.2%

8.0%

UAE



23.2%

27.2%

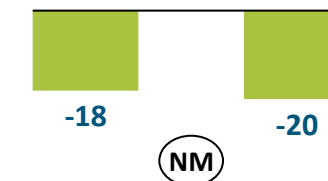
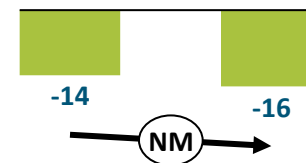
NM

NM

NM

NM

KSA



H1 25

H1 26

H1 25

H1 26

H1 25

H1 26

H1 25

H1 26

In July 2026, the Group acquired Mehbaj, a leading Saudi premium nuts, coffee, spices, pulses, dried fruits, and related food products company



Retail (Panda)

Panda– H1 2026 Performance – Resilient Execution Amid Market Competitive Intensity

Resilient Performance Driven by Execution Amid Market Disruption

Revenue

SAR 5.9b ↑

+0.9% YoY

Recurring Net Income

SAR 46m ↓

-5.3% YoY

E-Commerce

~2.5x Growth ↑

- 1 Panda delivered stable performance in H1 2026 driven by Q2 revenue growth of 2.4% offsetting the softer Q1 results.
- 2 Panda's online platform recorded robust growth in H1 2026, supported by the continued rollout of the e-commerce program and increased presence on aggregator platforms
- 3 Panda delivered market share gains despite a decline in market during the period
- 4 Panda continue to focus on rolling out the CXR program and stores expansion

Panda's Resilience Levers Driving Share Gains



Strong Brand Equity

A critical competitive lever enabling sustained market share



Core Food Categories

Sustained growth reinforcing basket strength and loyalty



E-commerce Momentum

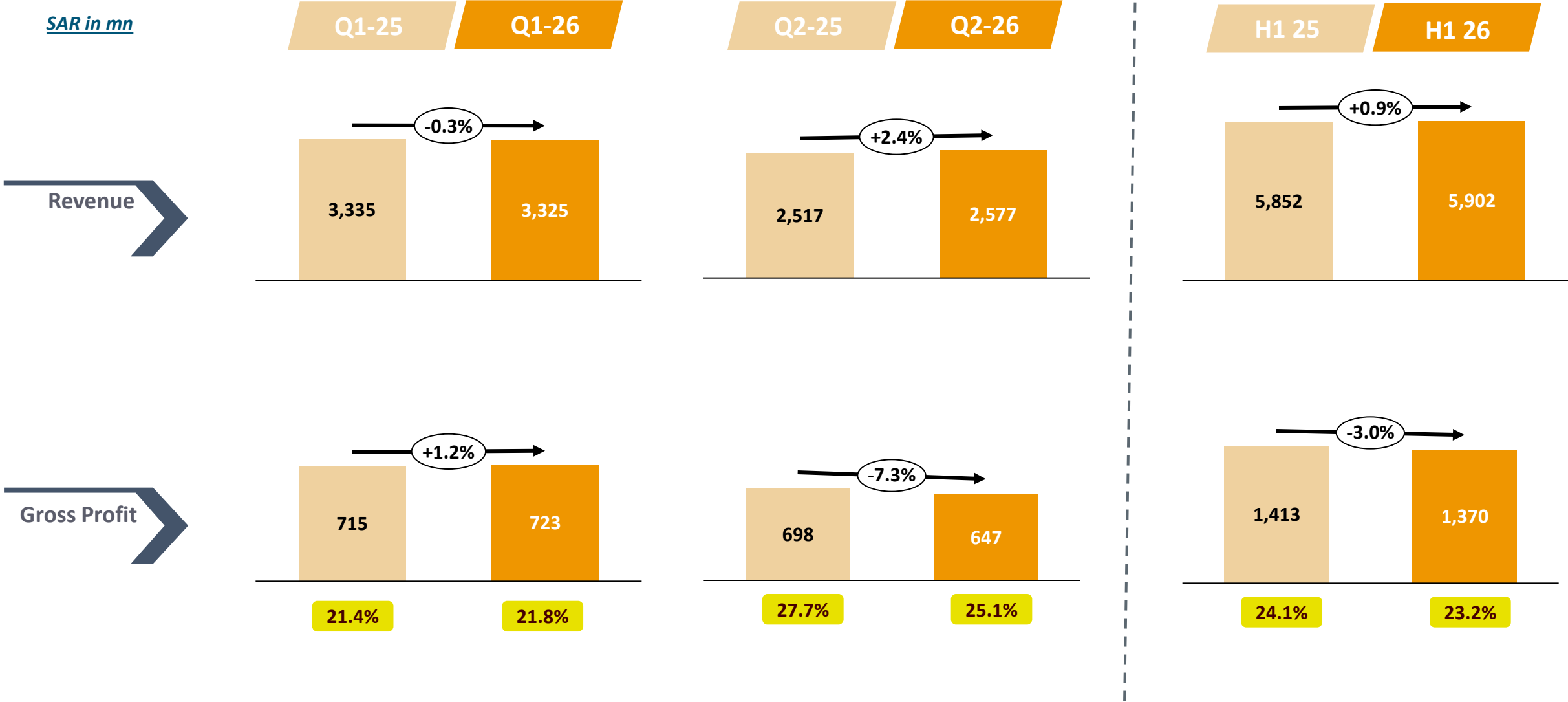
Successfully offsetting traditional channel decline



In store Experience

Enhanced performance despite pressure in the market

> Panda – H1 2026 Performance Highlights

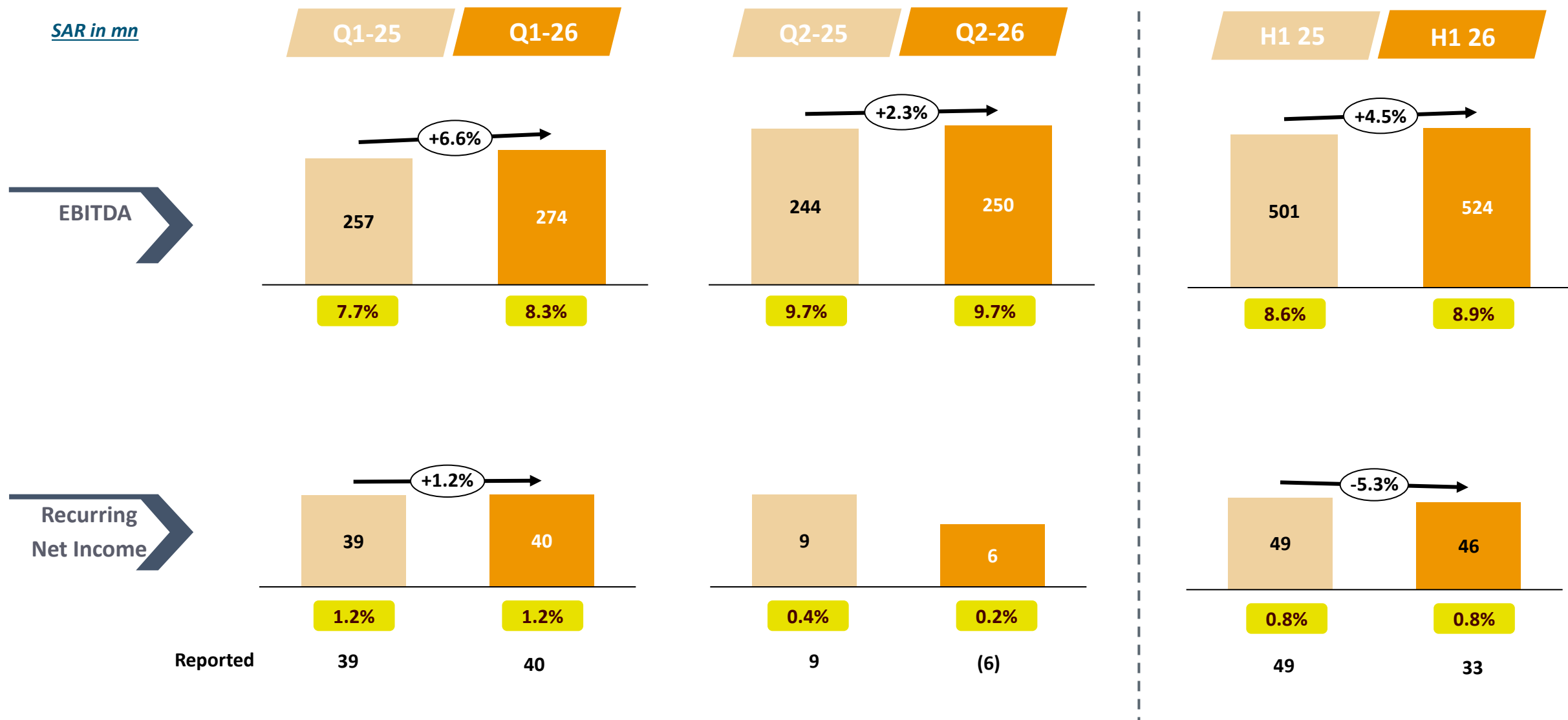


Note :Certain comparative amounts have been reclassified to conform with current year presentation

Note: numbers are rounded

Panda – H1 2026 Performance Highlights

SAR in mn



Note: Certain comparative amounts have been reclassified to conform with current year presentation 2) Recurring Net Income excludes one-off related to write of certain intangibles of SAR 13mn

Note: numbers are rounded



Store Network — Disciplined Expansion & Format Optimization

Disciplined Network Expansion with Focus on Format Optimization and Core Market Strength

Total Stores (as of June 2026)

231

Net Selling Area (as of June 2026)

583km²

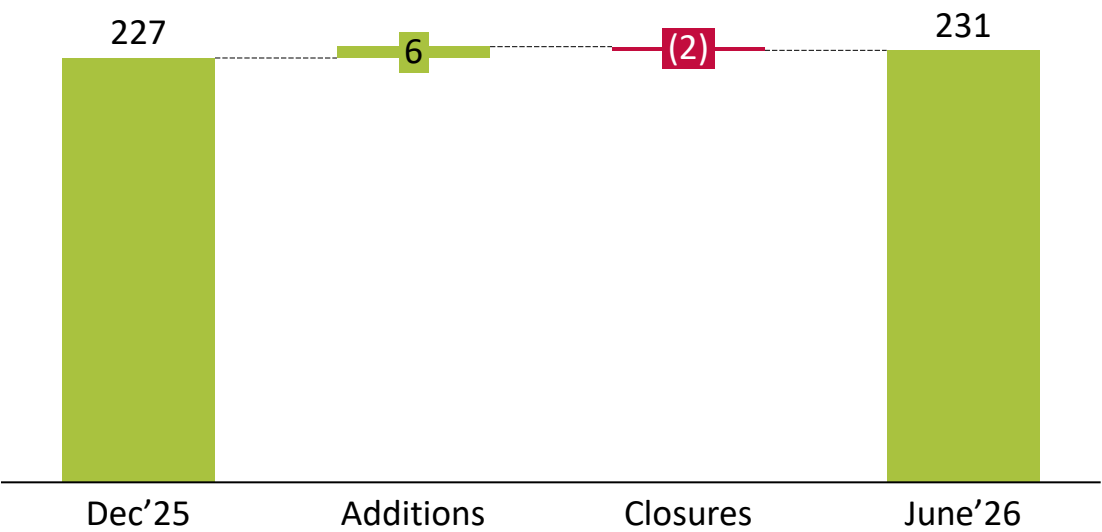
Stores Opened/(Closed)
during H1 2026

+4

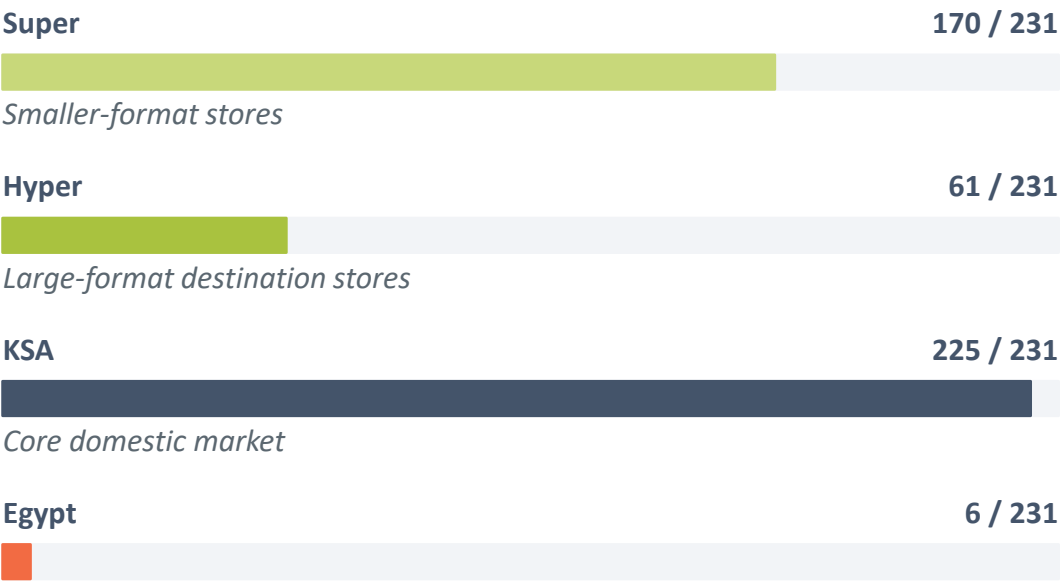
CXR stores Completed

149

H1 2026 Stores network Update



Store Format & Geography Split (H1 2026)



Omnichannel Progress — Focusing on Profitable and Scalable E-commerce Growth

Disciplined Network Expansion with Format Optimization

E-Com Revenue

SAR +263m ↑
~2.5x YoY

Average Daily Orders

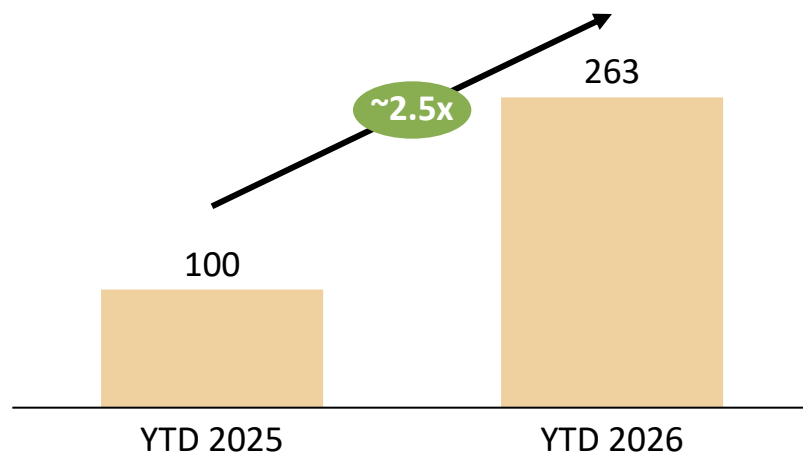
12,300 ↑
~4x YoY

Avg. Basket Size

SAR ~208

E- Commerce Growth

SAR in mn



Highlights

- **Partnership with Ocado:** Integration scaled in H1 2026, enabling broader SKU range and operational efficiencies
- **Roll out of Ecommerce with new application and website** with enhanced experience, functionality, and wider SKU range across the Kingdom
- **Loyalty program:** Targeted engagement campaigns driving conversion to active loyalty



Frozen (Al Kabeer)

Al Kabeer– H1 2026 Performance

Resilient performance despite market challenges

Revenue

SAR 411m ↓
-1.4% YoY

B2B Sales Growth

~2.0x ↑

E-Commerce Sales Growth

~2.5x ↑

Net Income Growth

SAR 36m ↑
+19.9% YoY

1

Al Kabeer delivered strong profitability in H1 2026 despite lower sales in Q1, which were impacted by regional geopolitical developments and softer trading conditions in Saudi Arabia. Performance was supported by margin expansion in Q2 and continued operating cost efficiencies

2

Al Kabeer continued to diversify its product portfolio through innovation and expansion into higher-margin and adjacent categories, strengthening its offering beyond core poultry products and supporting margin resilience

3

Al Kabeer Professional (B2B platform) continues to deliver growth in H1 2026 driven by gains in both poultry and non poultry categories

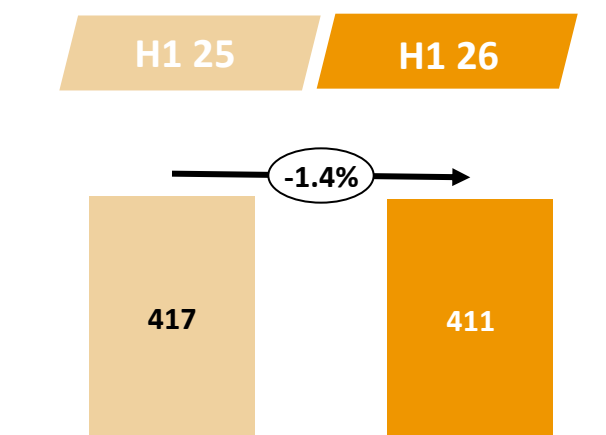
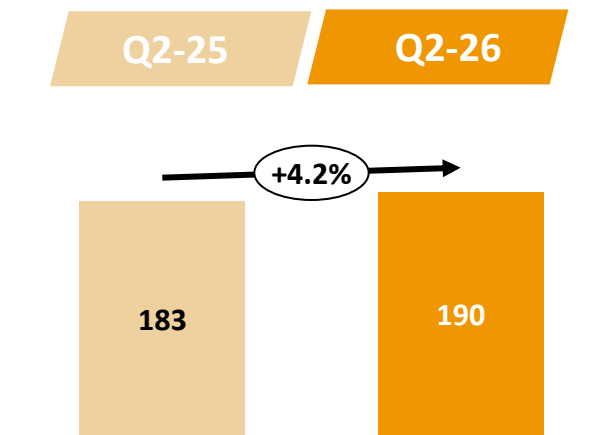
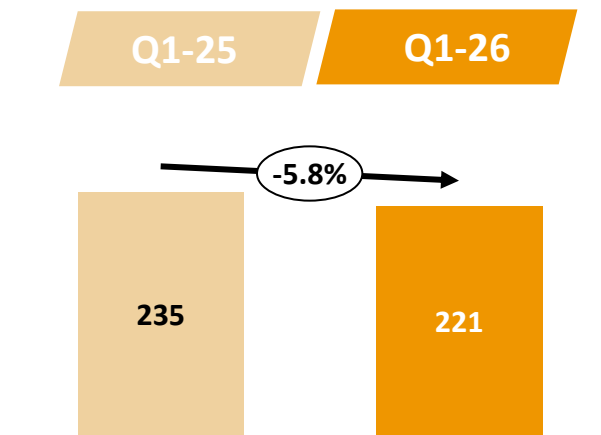
4

Al Kabeer is continuing to focus on channel diversification by leveraging opportunities in the discounters channel and e-commerce segment where it is witnessing growth driven by enhanced collaboration with digital marketplaces in both KSA and the UAE

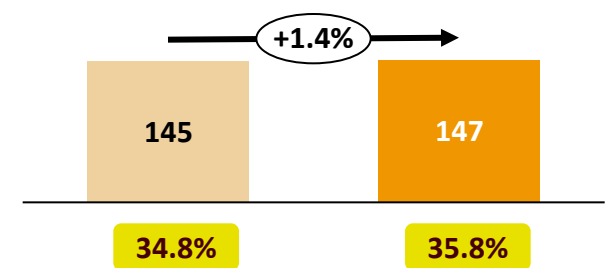
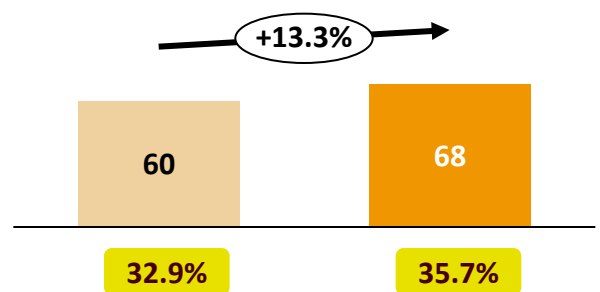
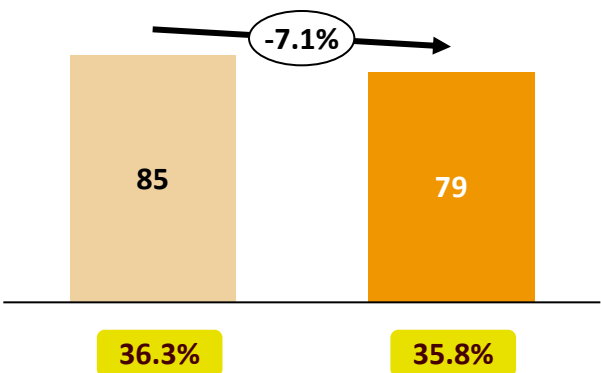
Al Kabeer – H1 2026 Performance Highlights

SAR in mn

Revenue



Gross Profit

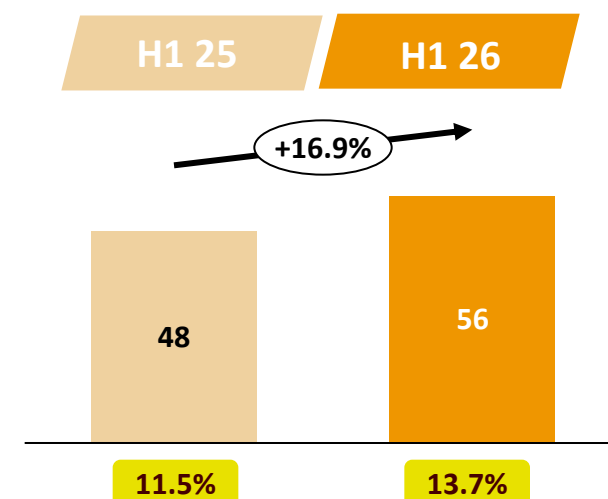
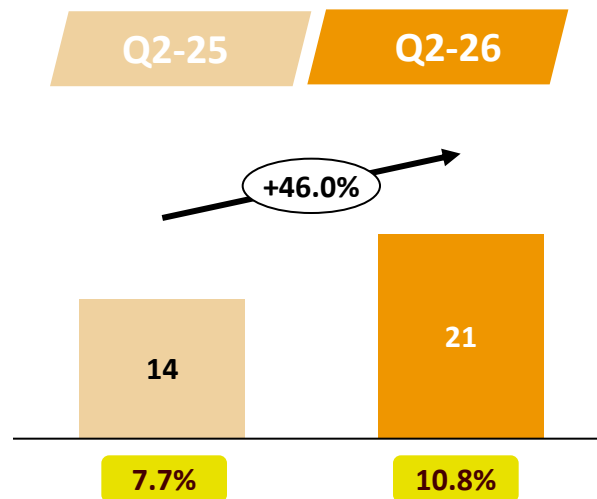
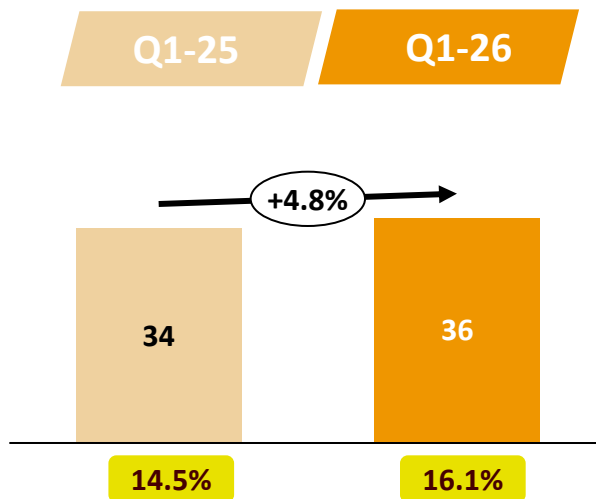


Note: numbers are rounded

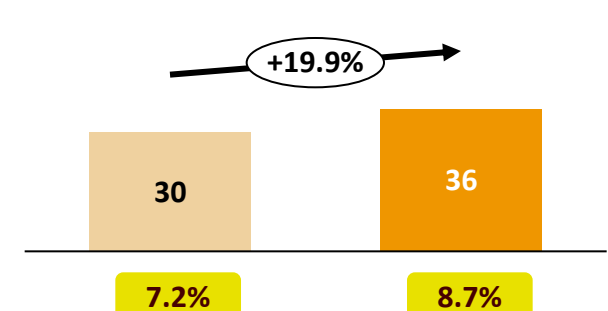
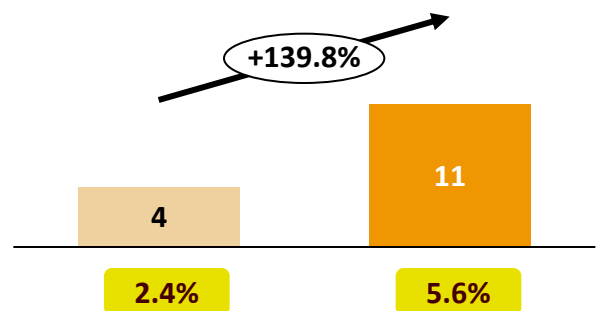
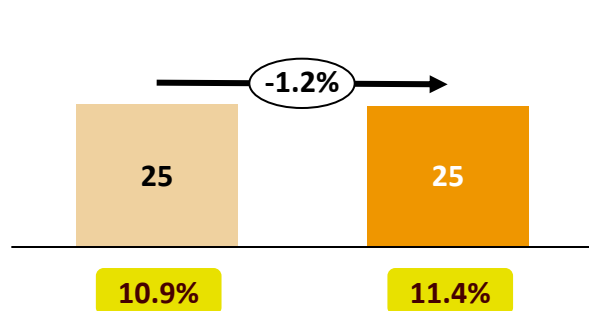
Al Kabeer – H1 2026 Performance Highlights

SAR in mn

EBITDA



Net Income



Note: numbers are rounded

Appendix



Financials Summary – H1 2026

(All figures are in SAR mn)

Segment Wise Financials ¹															
YTD June 2026						YTD June 2025									
	Revenue	Gross Profit	EBIT	Net Income	EBITDA	Non Recurring Net Income	Recurring Net Income		Revenue	Gross Profit	EBIT	Net Income	EBITDA	Non Recurring Net Income	Recurring Net Income
Oil															
Arabia ²	2,176	311	166	150	196	-	150		1,763	277	149	122	173	-	122
Overseas	2,017	267	188	126	200	-	126		1,745	249	182	117	187	-	117
Total Oil	4,193	578	354	277	396	-	277		3,508	526	331	239	360	-	239
Sugar															
KSA	1,193	117	63	48	77	-	48		1,267	102	22	19	55	8	27
Egypt	920	109	91	52	113	-	52		1,039	103	74	40	92	-	40
Total Sugar	2,113	226	153	100	190	-	100		2,306	205	96	59	147	8	67
Pasta	292	73	49	41	52	-	41		277	64	36	23	38	-	23
Nuts, spices and pulses															
UAE	278	87	28	22	36	-	22		286	81	23	18	33	-	18
KSA	59	16	(18)	(20)	(16)	-	(20)		76	18	(17)	(18)	(14)	-	(18)
Total Foods Processing	6,936	980	566	419	658	-	419		6,453	894	471	321	564	8	329
Al Kabeer	411	147	44	36	56	-	36		417	145	39	30	48	-	30
Total Foods	7,347	1,128	610	455	715		455		6,870	1,039	510	351	612	8	359
Panda															
KSA	5,810	1,351	108	33	519	13	45		5,764	1,395	120	46	494	-	46
Egypt	92	19	4	1	5	-	1		87	18	4	3	7	-	3
Total Retail	5,902	1,370	111	33	524	13	46		5,852	1,413	124	49	501	-	49
Herfy	516	148	15	(1)	96	-	(1)		553	138	(0)	(18)	85	-	(18)
Share of profit from associates	-	-	34	34	34	-	34		0	-	18	18	18	-	18
Unallocated Costs ⁴	-	(14)	(77)	(113)	(64)	-	(113)		0	(22)	(116)	(128)	(101)	-	(128)
Unallocated Costs -Arabia ⁴	-	(3)	(48)	(74)	(38)	-	(74)	-	0	(13)	(92)	(93)	(81)	-	(93)
Unallocated - Overseas ⁴	-	(11)	(29)	(39)	(25)	-	(39)	-	0	(9)	(23)	(35)	(20)	-	(35)
Eliminations/Minority Interest/Others ³	(177)	(6)	3	(51)	10	2	(49)		(195)	1	65	41	63	(56)	(14)
Discontinued Operations - Sudan	-	-	-	44	0	(44)	-		-	-	-	(19)	-	19	-
Total	13,588	2,625	696	401	1,316	(29)	372		13,080	2,568	602	295	1,179	(29)	266

¹ All the numbers are rounded for the purpose of presentation and have been represented under different categories after inter-segment elimination and reclassification

² Arabia includes GCC and Levant

³ Includes Eliminations, Minority Interest/Others of Food Processing amounting to SAR 40 mn (2025: 15 mn)

⁴ Includes unallocated cost related to Food Processing amounting to SAR 109 mn (2025: 126 mn) and Al Kabeer SAR 4 mn (2025: 2 mn)

⁵ Certain comparative amount have been reclassified to conform with current year presentation

Note: numbers are rounded

Thank you

